

Message Text

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ORIGIN EUR-12

INFO OCT-01 ISO-00 OC-06 CCO-00 OMB-01 A-01 EB-07 NSC-05

CIAE-00 PM-04 INR-07 L-03 ACDA-07 NSAE-00 PA-01 SS-15

PRS-01 SP-02 TRSE-00 SAJ-01 USIE-00 INRE-00 NSCE-00

SSO-00 /074 R

DRAFTED BY OSD/ISA/FMRA:WLANDEN:VF

APPROVED BY EUR: LBLAINGEN

EUR/SE:JHMORTON

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FM SECSTATE WASHDC

TO AMEMBASSY ATHENS IMMEDIATE

INFO AMEMBASSY ANKARA

USMISSION NATO

JCS

USDELMC

CINCUSAFE

CINCUSNAVEUR

DIRNSA

USDOCOSOUTH

USCINCEUR

C O N F I D E N T I A L STATE 193336

E.O. 11652: GDS

TAGS:MARR, PFOR, GR, US

SUBJECT:US-GREEK BASE NEGOTIATIONS: TELECOMMUNICATIONS

REF: ATHENS 7756/301557Z JUL 76

1. FOLLOWING INFORMATION PROVIDED IN RESPONSE TO PARA 5
OF REFERENCE.

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A. THE INFLATION RATE WAS THE DOD STANDARD RATE. THIS

EQUATES TO A FACTOR OF 1.19 OF THE ESTABLISHED COST BASED ON 1976 FIGURES OF THE EQUIPMENT. THIS FACTOR IS FOR THE PERIOD 1976 THROUGH 1978.

B. DUE TO CLERICAL ERROR, THE COST ESTIMATES FOR THE 36 CHANNEL AND 24 CHANNEL LOS WERE TRANSPOSED.

C. THE COST FOR SPARE PARTS IS FOR AN INITIAL MAINTENANCE LEVEL AND ONE YEAR OF OPERATION.

D. THE COST FIGURES REFLECT A ONE-TIME COST. THE TRAINING WOULD TAKE PLACE IN GREECE AND IS INCLUDED IN THE SYSTEM COST AND WOULD PROVIDE OJT NECESSARY TO OPERATE AND MAINTAIN THE EQUIPMENT.

E. THERE IS THE POSSIBILITY OF SOME EQUIPMENT BECOMING AVAILABLE FROM ONGOING DCS UPGRADES. THE UPGRADE OF WHITE ALICE BY RCA IS CURRENTLY PROCEEDING. EQUIPMENT FROM THIS PROJECT COULD BE MADE AVAILABLE TO THE GREEKS. HOWEVER, IT SHOULD BE POINTED OUT THAT THE MULTIPLEX EQUIPMENT IS NOT COMPATIBLE WITH THE PRESENT GREEK PEACE GREEN SYSTEM. THE TRANSMISSION EQUIPMENT COULD BE MADE AVAILABLE BUT IS OUTDATED AND ANY COST SAVINGS WOULD BE OFFSET BY THE ASSOCIATED REHABILITATION AND TRANSPORTATION COSTS. THE UPGRADE PROGRAM IN EUROPE COULD ALSO PROVIDE EQUIPMENT FOR THE GREEK SYSTEM. THE EQUIPMENT CURRENTLY BEING PHASED OUT WOULD REQUIRE EXTENSIVE REHABILITATION WHICH WOULD OFFSET ANY COST SAVINGS. IN THE 1982 TIME-FRAME, EQUIPMENT MIGHT BECOME AVAILABLE FROM EUROPE THAT COULD BE OF VALUE TO THE GREEK GOVERNMENT.

2. IT IS AGAIN EMPHASIZED THAT THE ESTIMATES PROVIDED NEED TO HAVE DETAILED ENGINEERING AND ANALYSIS COMPLETED PRIOR TO GIVING A HIGHLY ACCURATE COST FIGURE. THIS MAY BE ONE REASON FOR THE GREEK GOVERNMENT'S LOWER COST ESTIMATE FOR THEIR SYSTEM. HABIB

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TELECOMMUNICATION, MILITARY BASE AGREEMENTS, NEGOTIATIONS
Control Number: n/a
Copy: SINGLE
Draft Date: 04 AUG 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: coburnhl
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976STATE193336
Document Source: CORE
Document Unique ID: 00
Drafter: WLANDEN:VF
Enclosure: n/a
Executive Order: GS
Errors: N/A
Film Number: D760301-0002
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760886/aaaacxte.tel
Line Count: 97
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN EUR
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: 76 ATHENS 7756
Review Action: RELEASED, APPROVED
Review Authority: coburnhl
Review Comment: n/a
Review Content Flags:
Review Date: 30 APR 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <30 APR 2004 by CollinP0>; APPROVED <18 AUG 2004 by coburnhl>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: US-GREEK BASE NEGOTIATIONS: TELECOMMUNICATIONS
TAGS: MARR, PFOR, GR, US
To: ATHENS
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006